

Appln No.: 10/750,406 Applicant(s): Sven Schwerin-Wenzel et al

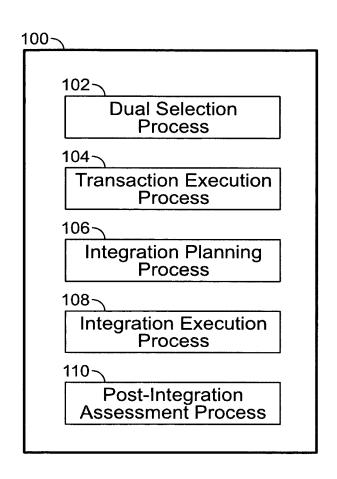


FIG. 2

Applicant(s): Sven Schwerin-Wenzel et al CHANGE MANAGEMENT

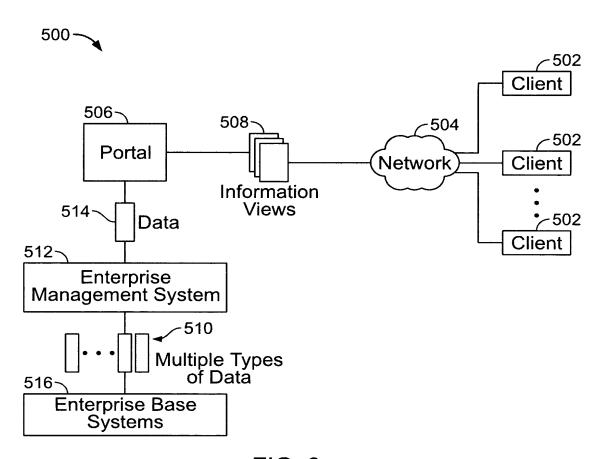
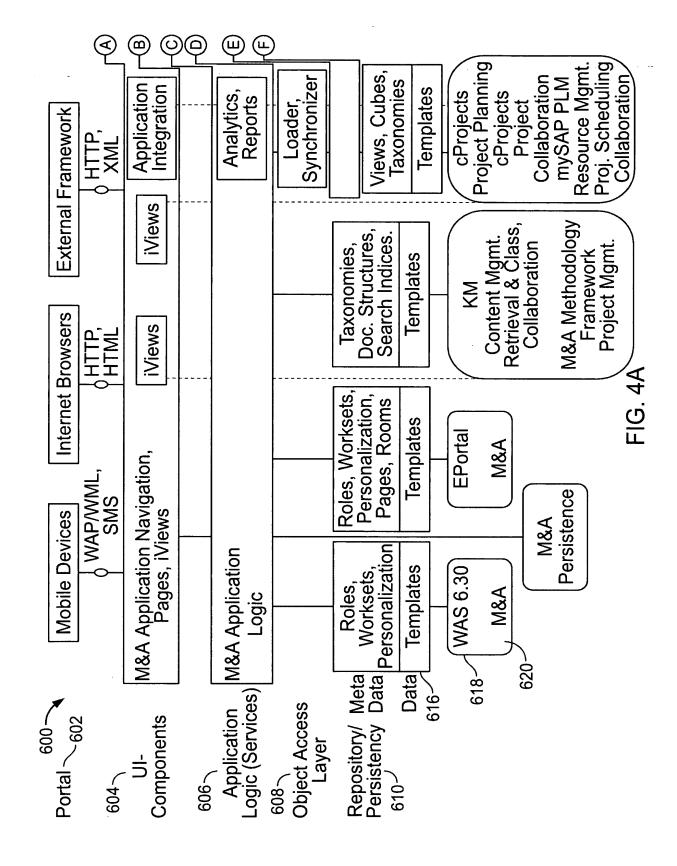
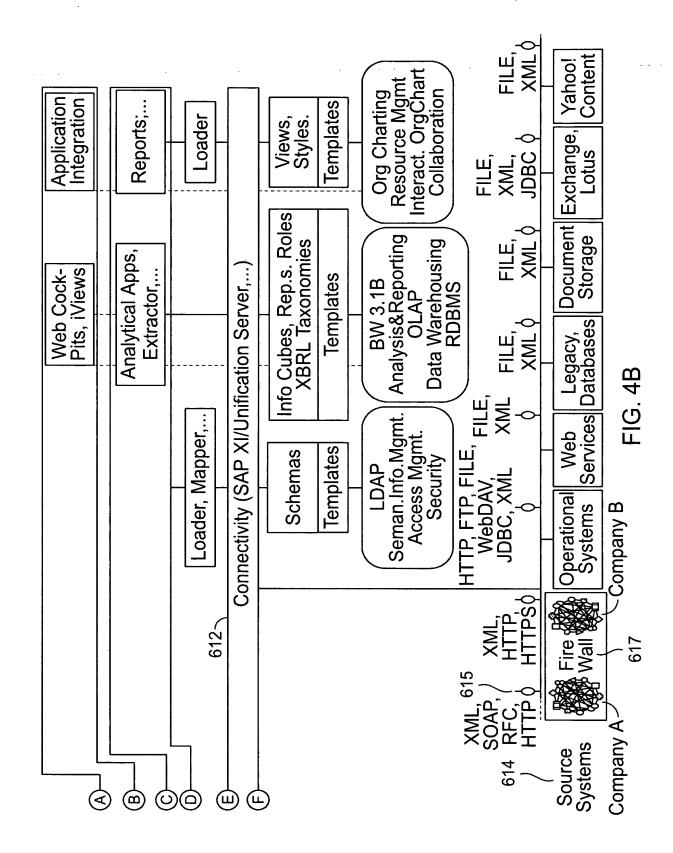


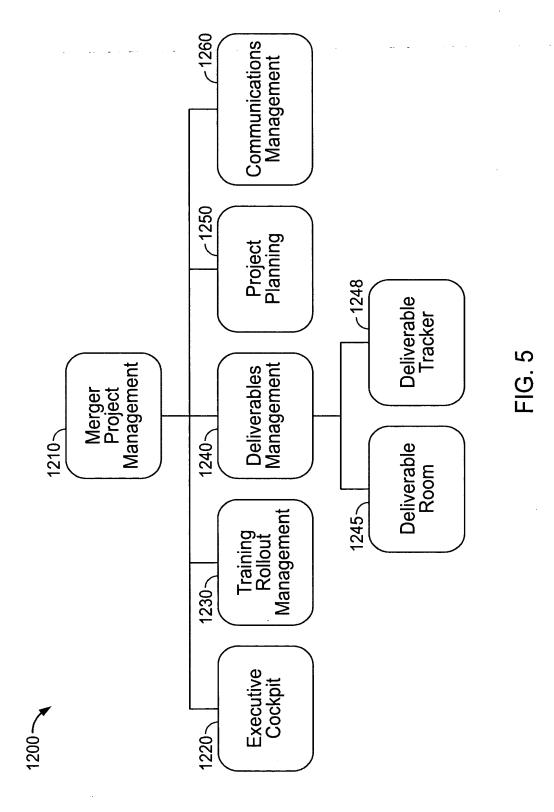
FIG. 3

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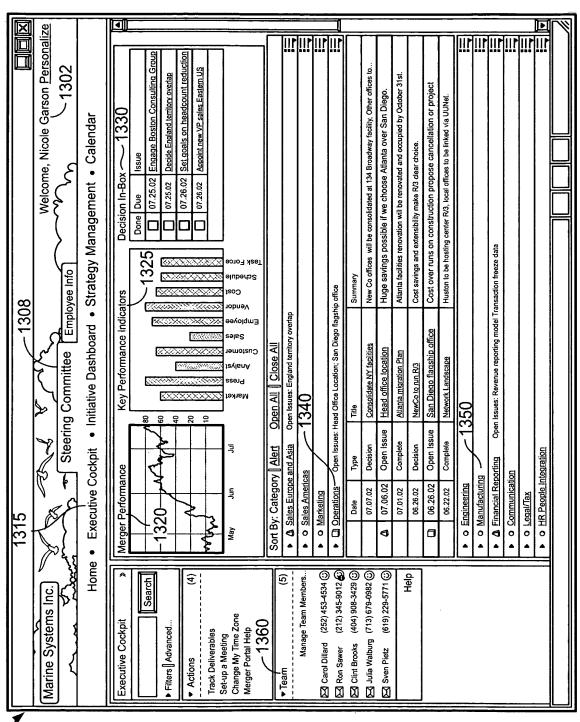


FIG. 6

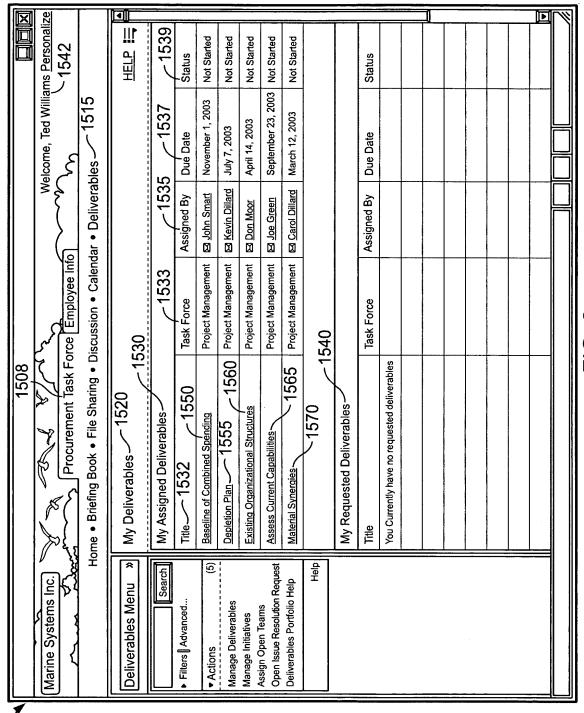
88 Personalize -1442 71415 国 2002 回 Saturday 5 Welcome, Carol Dillard Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration 22 53 June Friday 4 7 8 20 • HP B2E Res... Wednesday Thursday Employee Info 13 27 SAPPHIRE 19 • Institute... eBusiness. June ▶ 12 26 Project Management Tuesday 1408 8 22 = 4 Monday 9 4 7 Monthly Calendar Sunday My Calendar • eGov 16 ಜ 8 2 6 22 25 23 24 26 (212) 345-9012 **②** (404) 906-3429 ③ (713) 679-0992 ③ (619) 229-5771 ③ <u>4</u> <u>0</u> 9 Sync Outlook... | View Calendar... (252) 453-4534 ③ Manage Team Members.. 02/08/03 Milestone 2 (Video Conf...) 02/09/03 Milestone 3 (San Diego) 02/01/03 PM Summit for Merger Marine Systems Inc. 02/05/03 Milestone 1 (Atlanta) 02/15/03 Milestone 4 (Atlanta) 02/19/03 Milestone 5 (Paris) Synchronize with Outlook Schedule a new meeting Project Mgmt. Calendar Aerger Team Calenda ▶ Filters

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FIG. 7

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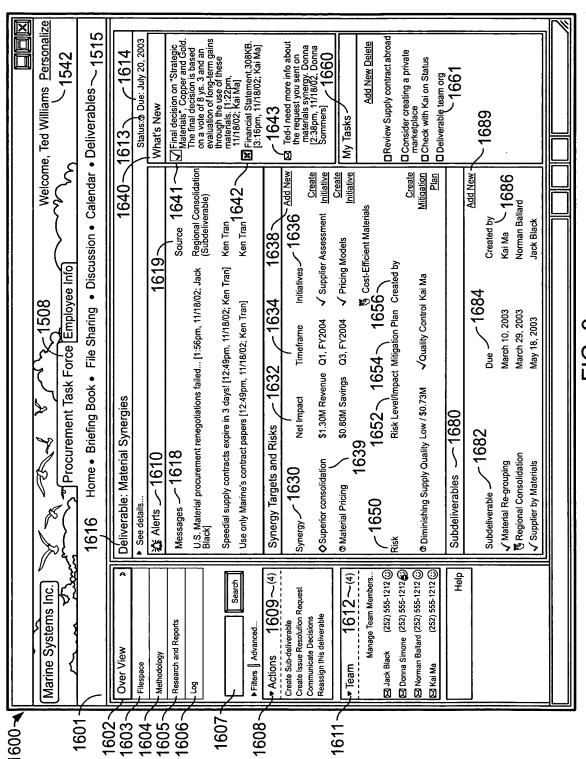


FIG. 9

Welcome, 'Carol Dillard Personalize O On Schedule Enrique Martinez O On Schedule Off Schedule O On Schedule O On Schedule O On Schedule O On Schedule 1720~View: All Proposals O On Schedule Not Started Not Started Complete Complete Complete Complete Complete HELP Status Status Status Status Enrique Martinez Mikki Jamison ☑ David Adams David Adams Craig Nichols S David Adams Chris Jacobs Mary Eames S Jennifer Cho Me Gertzen D John Smith Home • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration Assigned to Requested by | Assigned to Assigned to Assigned to Chris Jacobs S John Smith Requested by S John Smith Requested by Requested by ⊠ Mike Hall ⊠ Ben Brown S John Smith S John Smith S John Smith S John Smith Man Smith
 Smi S John Smith ⊠ Ben Brown John Smith ☑ Jarnie Cox Sa Jill Barber Mill Marks July 11, 2002 (4 PM) - Milestone 2 (Video Conference) $\sim 1709 A$ Ø Ø Employee Info Steering Commitee Steering Commitee Steering Commitee Steering Commitee Steering Commitee Communication All Teams/PM 08 Task Force Task Force Task Force Task Force Apps, Tech Tak/Legal Marketing Operations Marketing Marketing August 16, 2002 (All Day) - Milestone 3 (Atlanta) July 25, 2002 (11 AM) - Milestone 3 (San Diego) July 1, 2002 (All Day) - Milestone 1 (Atlanta) 품 Project Management 또 1408 Timeline for Steering Committe Decisions First draft for company name and identity Branding Direction for Speedial Product Timeline to set-up corporate/legal... (3) Sort by: Meeting Date | Task Force Draft of application/technology offerr.. ▶ Draft of product offering (ipcl. m... (1) Terms and timeline for staff transfers Organization two levels below CEO Organizational model — 1746 Baselining Offshore, Speedial (2) Deliverables Tracker 1704 Participants in Build-up Team Approach for Build-up (4) 1 -Target market segments -OEM Partner strategy ▼ Vision for SMP (2) IT infrastructure Name ~ 1 ▶ Plan (1) Name Name Name Ka Julia Walburg (713) 679-0992 © Ka Sven Pietz (619) 229-5771 © 🖾 Carol Dillard (252) 453-4534 🕲 🖾 Ron Sawer (212) 345-9012 🕰 ☑ Clint Brooks (404) 908-3429 ⓒ View By Meeting Date » My Deliverables 1706 Search 3 Assigned | Managed | Al 02/10/03 Schedule of Delivery (1) ┫⊡ 9 Manage Team Members... Heb 1791 - (3)Filters Advanced... 1741 Marine Systems Inc. 02/11/03 Set up Consultants... Project Management Deliverables Tracker Help My Deliverables 02/15/03 Create Org. Chat View By Task Force Create Task Force **Edit Task Forces** Actions 1790-1792-. 80 280 782 1784

FIG. 10

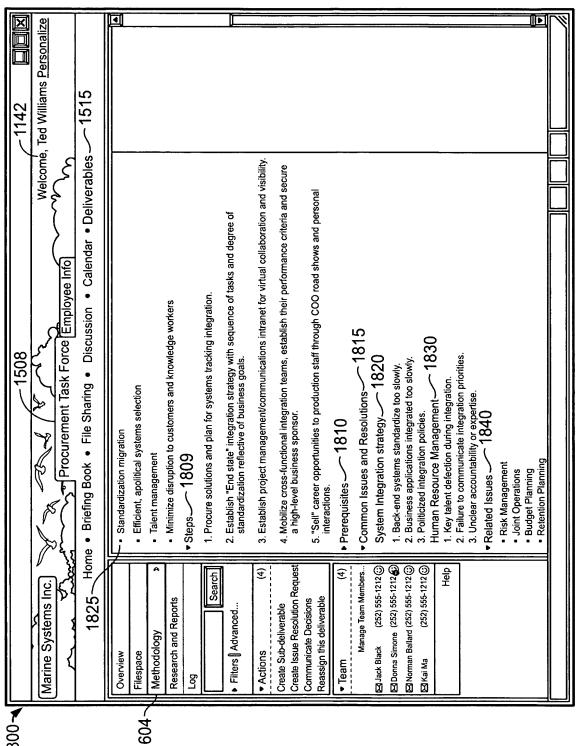
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Ð Welcomė, Ted Williams <u>Personalize</u> 1806 Integration Planning Due Dilligence 1515 Post Merger Integration Home • Briefing Book • File Sharing • Discussion • Calendar • Deliverables combined entities. The approach should take into consideration the current processes in the two companies, as well as a recommended, feasible solution for the next one and half years. The overall approach should include detailed area's for materials procurement, processing, manufacturing plants, and supplier management. 3. Establish project management/communications intranet for virtual collaboration and visibility. Define the overall approach to setting the supply chain and material production process for the Mobilize cross-functional integration teams, establish their performance criteria and secure a high-level business sponsor. 5. "Sell" career opportunities to production staff through COO road shows and personal Establish "End state" integration strategy with sequence of tasks and degree of standardization reflective of business goals. Employee Info Procure solutions and plan for systems tracking integration Minimize disruption to customers and knowledge workers Balance integration work and ongoing enterprise projects TProcurement Task Force 508 2. Business applications integrated too slowly 1. Back-end systems standardize too slowly. Common Issues and Resolutions Efficient, apolitical systems selection System Integration strategy_ -1810 Standardization migration Definition and Planning Talent management Line production Methodology_ Prerequisites Objectives interactions. Create Issue Resolution Request (252) 555-1212 🗷 Donna Simone (252) 555-1212 Norman Ballard (252) 555-1212 (252) 555-1212 (3) Heb ₹ <u>4</u> Search Manage Team Members. Marine Systems Inc. Research and Reports Communicate Decisions Reassign this deliverable Create Sub-deliverable Filters | Advanced.. Methodology S Jack Black Filespace ▼ Actions Overview Team 8 1604~ 1611

FIG. 11

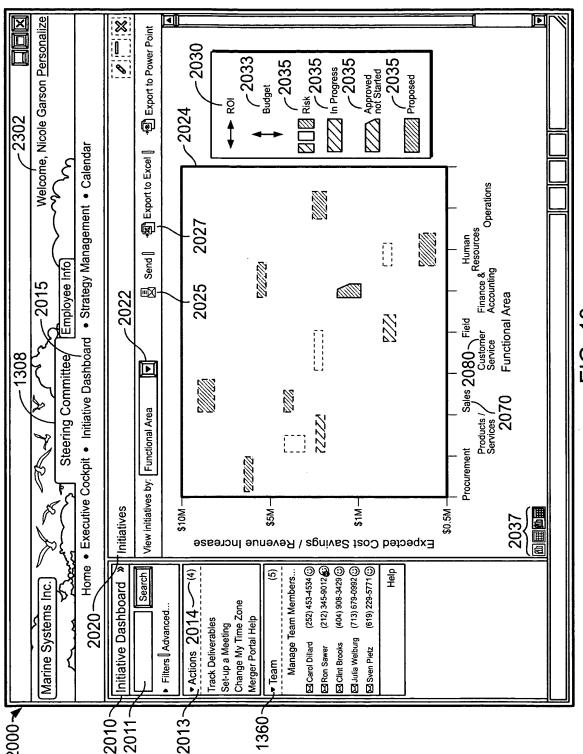
Appln No.: 10/750,406 Applicant(s): Sven Schwerin-Wenzel et al



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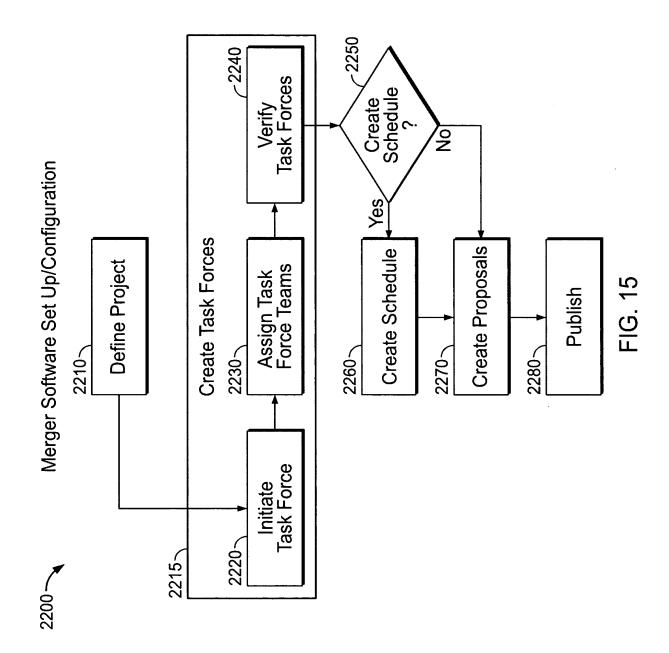
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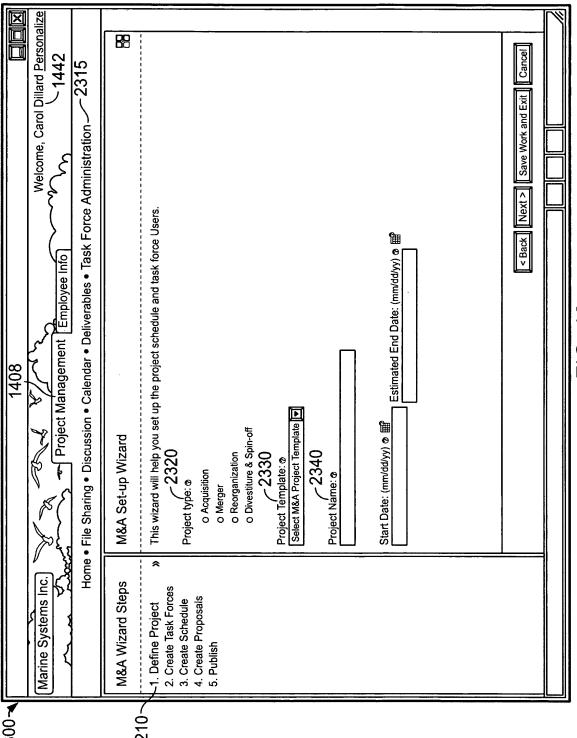
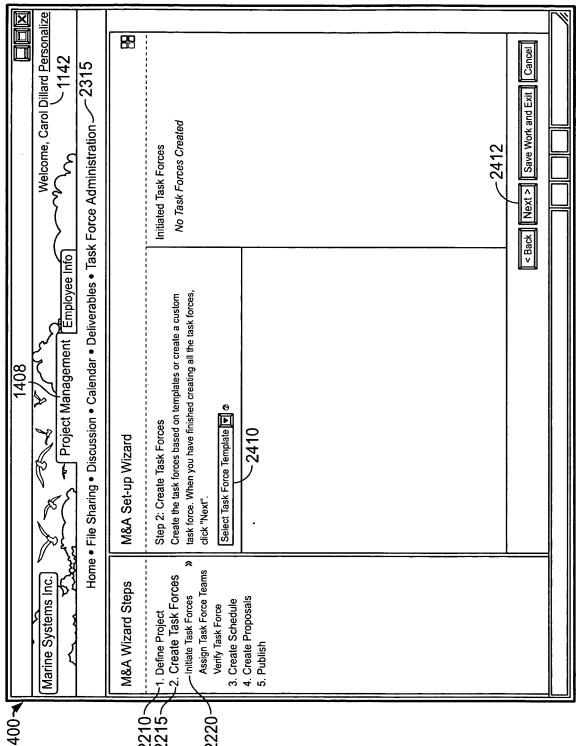
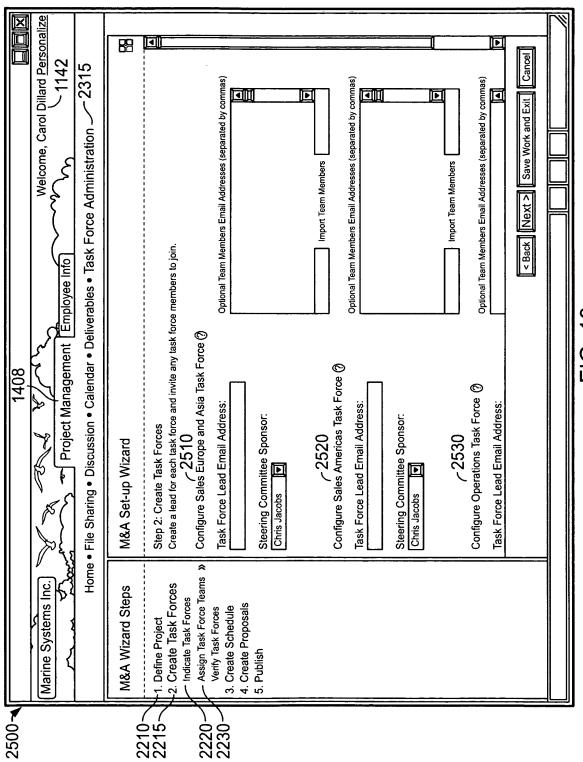


FIG 16

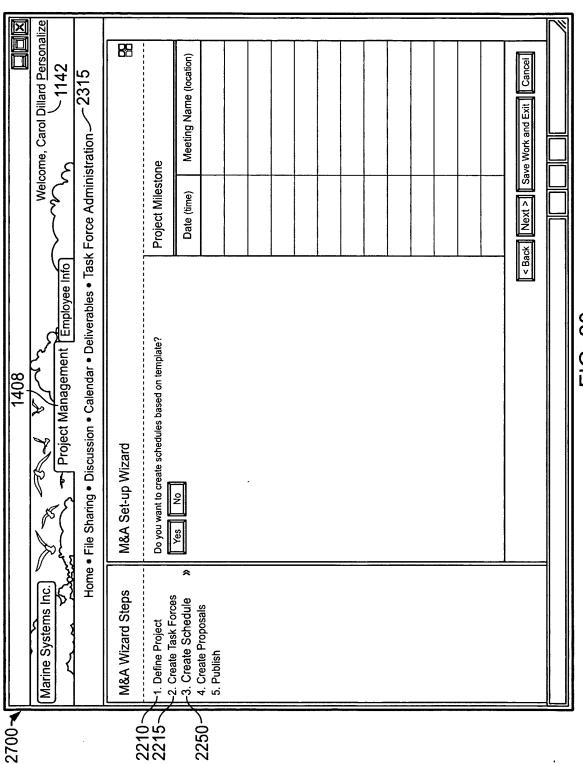


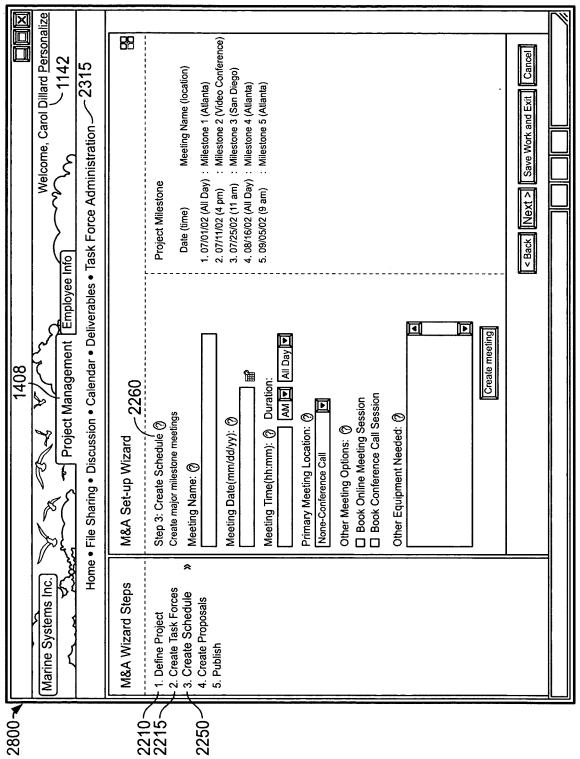
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22107	-1. Define Project	Step 2: Create Task Forces	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	. ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	1 	; ; ; ; ;		a
22.13	-2. Create Task Forces	Verify all task forces and task force teams.	teams.					
2220	Initiate Task Forces	Sales Europe and Asia Task Force	sk Force					
2270	Assign Task Force Teams	User Name	Task Force Role	Email Address				
77	Verify Task Forces *	Joline Smith	Sponsor	joline.smith@offshore.com		Edit	Replace	
	3. Create Schedule	Michael Hall	Team Lead	michael.hall@offshore.com		Edit	Replace	
	4. Create Proposals	Bonnie Brown	Member	bonnie.brown@speedial.com	Edit	Delete	Move	
	5 Publish	Celeste Brown	Member	celeste.brown@speedial.com	Edit	Delete	Move	
		Craig Williams	Member	craig.williams@offshore.com	Edit	Delete	Move	
		Sales Americas Task Force	on.					
		User Name	Task Force Role	Email Address				
		Paula Jones	Sponsor	paula jones@offshore.com		Edit	Replace	
		Klaus Peterman	Team Lead	klaus.peterman@speedial.com		Edit	Replace	
		Derek Michaels	Member	derek.michaels@offshore.com	Edit	Delete	Move	
		Vikki Cerriski	Member	vikki.cerriski@speedial.com	Edit	Delete	Move	
		Joline Smith	Member	joline.smith@offshore.com	Edit	Delete	Move	
		Operations Task Force						
		User Name	Task Force Role	Email Address				
		Chris Jacobs	Sponsor	chris.jacobs@speedial.com			Replace	
		Enrique Martinez	Team Lead	enrique.martinez@offshore.com			Replace	
		Bob Arnold	Member	bob.arnold@speedial.com	Edit	Delete	Move	
		Elizabeth Brown	Member	elizabeth.brown@speedial.com	Edit	Delete	Move	
		Chen Li	Member	chen.li@offshore.com	Edit	Delete	Move	
		Joe Douglas	Member	joe.douglas@offshore.com	Edit	Delete	Move	DI.
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1408	C. C	M&A Set-up Wizard	Step 4: Create Proposals (3) Create project proposals to be completed by task forces: Project Milestones:	July 1, 2002 (All day) - Milestone 1 (Atlanta) Proposal Name	July 11, 2002 (4 pm) - Milestone 2 (Video Conference) Proposal Name	July 25, 2002 - (11 am) - Milestone 3 (San Diego) Proposal Name	July 11,2002 - (All day) - Milestone 4 (Atlanta) Proposal Name	July 25, 2002 - (9 am) - Milestone 5 (Atlanta) Proposal Name			
	Marine Systems Inc.	M&A Wizard Steps	1. Define Project 2. Create Task Forces 3. Create Schedule 4. Create Proposals »								
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0,700	M&A Wizard Steps	M&A Set-up Wizard	88
2215~ 2250~	1. Define Project	Step 5: Publish (3) Verify information and publish merger project.	View: All Proposals
2270	- 3. Create Schedule - 4. Create Proposals - 5. Publish »	July 1, 2002 (All day) - Milestone 1 (Walldorf) Name Task Force Approach for Build-up Participants in Build-up Team Steering Committee Timeline for Steering Committee	Requested by Assigned to Status John Franks 🖾 Mary Anderson 🖾 💠 Not Started John Franks 🖾 David Robb 🖾 💠 Not Started John Franks 🖾 Diana Wan 🖾 💠 Not Started
		July 11, 2002 (4 pm) - Milestone 2 (Video Conference) Name Name Vision for SMP First draft for company name and iden Marketing Baselining SAP Portals, SAP Marketin All Teams/PM Organizational model Communication Plan Timeline to set-up corporate/legal Legal/Tax	Requested by Assigned to Status John Franks & Onn Franks & Onn Franks & Ond Started Danny Tibbs Danielle Winston & Not Started John Franks & All Team Leads & Ond Started John Franks & David Robb & Ond Started Shannon O'Shea Craig Nichols & Ond Started Jennifer Moss Jamle Cox & Ond Started
		July 25, 2002 (11 am) - Milestone 3 (San Diego) Name Draft of product offering (incl. m Draft of application/technology offer Technology Organization two levels below CEO Terms and timeline for staff transfers Operations	Requested by Assigned to Status Danny Tibbs Danielle Winston Danielle Winston Danielle Winston Danielle Winston Danielle Winston Danielle Winston Danielle Winston Danielle
		August 16, 2002 (All day) - Milestone 4 (Atlanta)	Add Proposal Ranuacted by Accinned to Status Satus Save Work and Exit
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